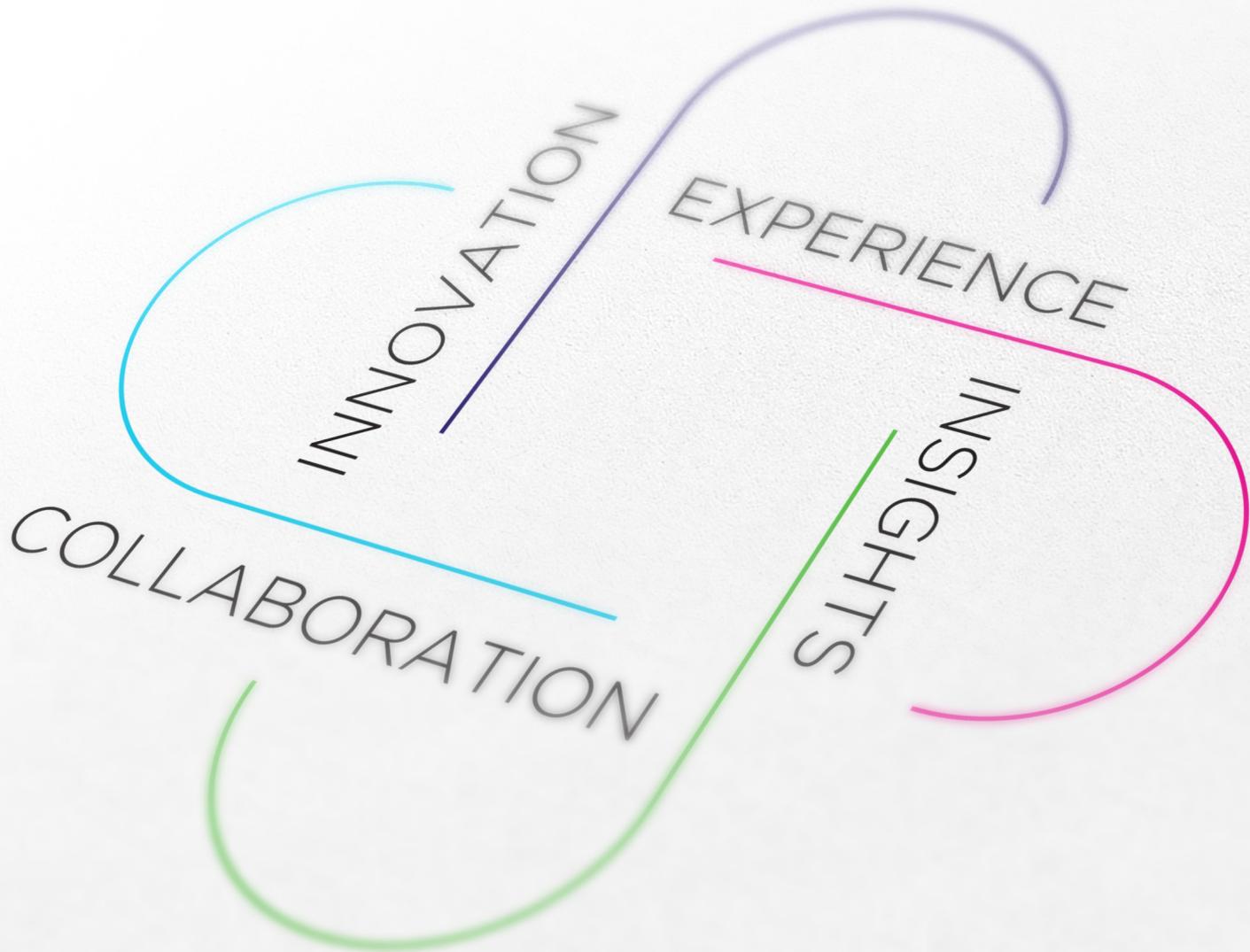


HEALTH
ROUNDTABLE

2019

SERVICES & MEMBER
SUBSCRIPTION





Improving outcomes: new and enhanced services for 2019

In response to feedback from many members, as well as health sector developments, we have extended our services for analysis in 2019 to offer more value than ever.

New reports and services now included within all subscription packages:

- Hospital Acquired Complications Reports: responding to Australian national policy directions, these reports will provide analysis on preventable complications and their potential financial implications.
- Network / Clinical Streaming Reports: many multi-site organisations identified the need to analyse at a clinical network level.
- On-site facility briefings: sites where data is embedded into their organisations tend to perform better and/or improve faster. Now HRT specialists will be available to deliver two dedicated, on-site presentations, support or workshops per annum, helping your team to amplify the effective use of our analysis and connecting better to exemplar performers.

New optional additions:

- HRT Insights: a next generation analysis and collaboration platform, powered by DRIVE delivering the latest in dynamic data visualisation, customisation and collaboration workflows – leading to quicker and action-oriented analysis and decision-making.
- Custom Improvement Programs: access the experience of a dedicated HRT specialist who will provide multiple onsite & virtual coaching and networking activities, custom briefings and support to nominated health service teams to accelerate improvement. Limited number available.



Simplified Membership delivering better value

All you need to do is complete four steps:

1. Nominate the organisation's Personal Member – the Chief Executive or similar senior executive
2. Choose your subscription package and select the number of facilities to receive HRT services
3. Select your Benchmarking Improvement Groups
4. Select optional additional services to maximise your improvement activities

Once you return the form we will check your selections and issue an invoice.



1 Personal Member Nomination

(Chief Executive or a senior operational executive.
This person will be the Voting Member of The Health Roundtable)

FEE: A\$220 plus gst

Organisation Name:			
Personal Member Title:			
Personal Member Name:			
Phone:		Email:	

Please nominate an HRT Liaison Representative for day-to-day contact

Name:			
Title:			
Phone:		Email:	

Please sign here: I confirm acceptance of the Conditions of Membership (see page 9)

Signature	Date:	
	Phone:	



2 Subscription package selection

Key Benefits	Core Package A	Insights Package B	Premium Insights Package C
<p>Key Activities:</p> <ul style="list-style-type: none"> Senior Executive Forum (March '19) Innovation Showcase Two on-site facility briefings¹ – including preparation and presentation to key forums, for example Board / Executive Meetings, Grand Rounds or others as agreed Member-only website access for all organisational staff, including curation of innovation library and collaboration portals Ad-hoc² analysis via 'Ask Us First' Membership support, queries and administration Contribution to International Partnerships, Vizient (US) & International Hospitals Federation 	✓	✓	✓
<p>Key Reports:</p> <ul style="list-style-type: none"> Executive Briefing Summary Report National Standards and Hospital KPIs Hospital Acquired Complications Reports and workbooks (new in 2019) Health Service Network or Clinical Stream reports (new in 2019) Top 10 Opportunity Areas Emergency, In/Outpatient, Departmental, Specialty Reports DRG level reports, with detailed analysis. 	Delivered Quarterly	Delivered Quarterly	Delivered Quarterly
In-Hospital Mortality rate analysis, including drill-down to department and episode level data to assist in quality reviews	Delivered Quarterly	Delivered Quarterly	Delivered Monthly
HRT Reports online enabling you to customise any core HRT Reports, by selecting specific peer comparisons, DRGs, diagnoses, procedures, and performance indicators. This is the AORTA tool, which is being improved and rolled out for all members	Delivered Quarterly	Delivered Quarterly	Delivered Monthly
HRT Insights an interactive analysis & collaboration platform, which allows episode level drill down for your facility, customised reports and the ability to collaborate within the tool to ensure action orientated analysis and decision making. More information is available here: HRT Insights		Delivered Quarterly	
HRT Insights updated using data submitted monthly, allowing episode drill down, customised insights and collaboration. Where possible we will work with super-users to customise Insight tools.			Delivered Monthly
Premium updates: a regular bulletin, webinar and on-line community network for premium subscribers. These will support “Insights” users on the latest edits to KPIs specific to their site, new features and use cases for the new platform.			Delivered Monthly
Fee per facility per annum (excl. GST)	\$A19,500	\$A33,500	\$A64,500

1 A briefing is considered up to a maximum of 3 hours of presentation time, with reasonable preparation allocation. Where additional time is required we will discuss with the key liaison on site prior to completing the activity.
 2 Where the required analysis is less than 4hrs effort. If the query will require additional time we will provide advice on other members who have resolved the issue and/or a short quotation to complete the work.



Select your Package:

List each facility and select the option from the above list for each facility.

Facility Name		Core Package A	Insights Package B	Premium Insights Package C
Facility #1		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Facility #2		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Facility #3		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Facility #4		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3 Benchmarking Improvement Groups & Events

Improvement Groups provide in depth benchmarking and analysis on key health service areas and issues. For each group, detailed reports, survey results and expert knowledge on the key topic of the group are provided. In addition, a two-day Improvement Event is held to complement the analysis, providing an opportunity to network and learn from exemplar hospitals and experts.

On receipt of this form, we will contact your nominated Liaison to coordinate our contact lists for your selected Benchmarking Groups and invite individuals to the events. Individual participation is \$395 per head but you do not need to nominate attendees at this point.

IMPROVEMENT GROUP PARTICIPATION FEES:

\$A5,250 (excl. GST) per group per facility.

Tick the boxes below to subscribe to Improvement Groups



3 Benchmarking Improvement Group Subscription

Improvement Group (proposed Event month shown in brackets)	Facility 1	Facility 2	Facility 3	Facility 4
Medical Patient Journey (April) (B13) A new group focused on complex, frail patients and their medical needs including stranded patients, chronic disease and avoidable readmissions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Paediatrics (April) (B11) Improving the experience and service models for children and their families with complex needs.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Maternity Services (May) (B5) Improve the maternity care experience and outcomes for women and babies through engagement of clinical networks, actively using their data, to inform and monitor ongoing service development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mental Health (May) (B6) Consumer engagement, outcome measurement to drive models of care and reducing seclusion and restraint	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Emergency Care Improvement (May) (B10) Combining data, safety and people factors into improving the quality of care for patients moving through Emergency Care services.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Medication Safety (June) (B14) Detailed analysis of hospital prescribing with the ability to drill in to specific pharmacy data systems for medication safety improvement.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
End of Life (June) (B9) "We only get to make this experience right once": sharing data and stories about caring for individuals and families at the end of life.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Imaging & Diagnostic Services (June) (B3) Enhanced productivity and quality insights to demonstrate improvement in access, safety & efficiency.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Nursing Workforce (September) (B4) Specific quality metrics & workforce model benchmarking & improvement opportunities.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Journey (September) (B8) Detailed surgical data analysis to identify safety and efficiency improvements.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Allied Health Services (October) (B2) Improve delivery of Allied Health care with analysis for each discipline at DRG level.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patient Safety (October) (B7) Addressing National Standards and developing continuous risk management improvements to improve the safety of care and reduce variation.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sub-acute & Rehab Services (October) (B12) Connecting data and service providers across the system to ensure Sub Acute services deliver right care to the right people at the right time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance & Costing FY18/19 data (March 2020) (B1) Understand the costs of care compared to peers and to National funding benchmarks.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



4 Custom Improvement Programs

Based on member feedback and requests for additional expertise and support on key areas, in 2019, Health Roundtable will offer an expanded Improvement Program option. This service is intended to provide HRT & Member networking resources alongside health service teams to provide increased collaboration and capability development opportunities.

The comprehensive program approach will include:

- A dedicated HRT Improvement Program Lead partnering with your team to identify target issues and service improvement goals for the service
- Greater HRT interaction delivered as partnership discussions, including:
 - Two onsite visits
 - Three site-specific webinars to identify goals, mid-point progress and end of program outcome reporting.
- HRT reporting with site-specific analysis delivered during the onsite visit
- Tailored preparation and support to attendees of the two-day Improvement Event to maximise the benefits, including:
 - Data quality & benchmarking report briefings so attendees have identified objectives for the event, enabling them to “hit the ground running” during collaborative problem-solving activities and glean input from peers as they build solutions during the two days.
 - Identifying HRT Exemplars and connections able to provide advice during the workshop. Introductions will be made and a forum for private discussion provided,
 - Recognizing the team members best suited to attend the workshop to extract knowledge from guest speakers, peers and other content. Each team member will be designated a role and goals for the workshop.
- Follow-up discussions post-workshop:
 - Debrief and documentation of outcomes from the workshop,
 - Structured implementation plan for the year ahead
 - Discussion of possible barriers followed by HRT research of peers who have navigated similar obstacles. Connections made with these sites to ensure momentum will be maintained towards service improvement goals.
- End of program report outlining identified issues, defined goals, activities conducted, and outcomes achieved.

Custom Improvement Program membership				
Programs	Facility 1	Facility 2	Facility 3	Facility 4
All Prices are AUD and exclude GST				
Surgical Program (P1) A full year program of identifying improvement opportunities in your surgical department using benchmark data to identify and reinforce the actions.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Imaging Program (P2) The program is focused on innovations and improvements in the Imaging department.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Emergency Care Partnership Program (P3) This program is designed to assist in identifying opportunities of improvements focused on the beginning of the patients’ journey in the ED department.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



5 Special Interest Groups

Special Interest Groups have a specific or expert topic, use available data from specialist systems and seek to collaborate with various Colleges, specialty or industry partners. SIG members receive detailed annual benchmark reports or customised data tools and the ability to participate in special workshops dedicated to ensuring service improvement.

Tick the boxes below to subscribe to Special Interest Groups

Special Interest Groups Membership				
SIG Groups	Facility 1	Facility 2	Facility 3	Facility 4
All Prices are AUD and exclude GST	\$ 5,250	\$ 5,250	\$ 5,250	\$ 5,250
Integrated Care across the system (August) (SIG1) An integrated approach to care involving both the hospital and community is essential. This group explores a new and exciting data set that links HRT data with available Primary Care data to identify avoidable presentations and opportunities for improvements in care integration. Hospitals and General Practices, will find this group highly relevant.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Developing a Healthy Culture (August) (SIG2) Your hospitals culture is either enabling or constraining your innovation and improvement efforts. This group will explore how you can shape your culture to embrace change, innovation and collaboration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

6 Report Only Groups

Report only groups are offered for specialised benchmarking analysis which attracts a low number of hospitals. These groups will receive tailored benchmarking analysis including a webcast to explain the results as well as a bulletin board to communicate with other participating hospitals to learn from them.

2019 HRT Report Only membership				
Report Only Groups	Facility 1	Facility 2	Facility 3	Facility 4
All Prices are AUD and exclude GST	\$ 4,750	\$ 4,750	\$ 4,750	\$ 4,750
Trauma - Benchmarking This group will compare the differences in patient outcomes (LOS, Mortality and Complication Rate) for critically ill trauma patients by comparing the outcomes against the ISS patient score.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patient Blood Management - Benchmarking This group seeks to optimise medical and surgical care by better managing and preserving patient's blood.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



WHAT TO DO NOW

Return your form to accounts@healthroundtable.org

If you have any queries about your subscription, please call us:
Australia 02 8041-1421 or New Zealand 09 889-2551.

CONDITIONS OF MEMBERSHIP

The Health Roundtable is a voluntary membership organisation which relies on the good will amongst its members to share innovative practices in a high-trust setting.

- Organisational Membership Subscriptions pay for professional meeting facilitation and data analysis services.
- Each Organisation designates one senior executive to serve as its Personal Member of The Health Roundtable.
- Personal Members have voting rights to determine the direction of the organisation, and to elect the Board of Directors.
- In addition to organisational subscription fees, individual delegates to meetings are charged a fee estimated to cover the cost of the meeting venue and meals.

The Health Roundtable enables robust comparisons of performance amongst its members by collecting de-identified and encrypted administrative data from each member. All Health Roundtable reports are reliant on the accuracy of data provided by its members and are intended only to supplement the Member's own risk identification and management practices as a catalyst for further inquiry and improvement.

The Health Roundtable and its members agree to follow an internal Honour Code to ensure that the information submitted is used appropriately.

By signing the subscription renewal agreement, the Personal Member confirms acceptance of these conditions of membership on behalf of the member health service and its staff:

- Members shall not criticise the performance of other member hospitals or use any of the information to the detriment of a fellow member.
- Members agree that if they are advised by The Health Roundtable of a significant outlying benchmarking result eg: a very high mortality (HDxSMR) result, they will acknowledge receipt of the result.
- Members consent to the use of their data for research purposes, provided that it is fully de-identified as to patient, provider, health service, and jurisdiction.
- Members agree not to distribute Health Roundtable data or reports identifying any member to non-members without the unanimous consent of all those identified, unless required by law.

- Members agree to subscribe to and participate in at least the minimum set of "core" activities set by The Board of Directors, including an analytical data package for at least one facility.
- Members understand that their subscription to participate in each optional activity is used to assign staff and prepare for each activity, and that refunds are only provided if the activity is cancelled or performed at an unacceptably low standard as determined by the Board of Directors.

Any breach of these principles may result in the termination of the organisation's membership in the Health Roundtable and forfeit of fees paid.

Invoices are payable within 14 days of receipt. Any invoice outstanding at day 31 will be subject to a finance charge of 3% per month.

Note: All prices exclude Australian GST, which will be added to the invoice for all services delivered in Australia. No Australian GST is charged for activities delivered in NZ.

The Health Roundtable reserves the right to cancel services and refund amounts paid if insufficient numbers of organisations subscribe to planned activities.